

#### In this edition...

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### Message from the M.D.

First of all a big thank you to Bernie for producing the newsletter while Suzi is on maternity leave, I am sure you will all agree it's an excellent edition.

The first quarter is almost over and like the season we are seeing signs of growth and I think it is safe enough to say the recession is behind us. It's early days yet and we still face many challenges but we have weathered the storm and I thank you all for your support and commitment to the company. Once again we were awarded the Deloitte best managed company award and a big thanks to all of you who contributed to this.

I wrote these few words on the plane last night on my flight from Dubai having just signed a lease on our new office. I spent two days with James and Rolf who will run our new operation in Dubai. May I take this opportunity to welcome them to KCC Middle East and wish them every success. I would also like to welcome Sean Sweeney, our new non executive director to the company. Sean will be visiting each branch over the next couple of weeks.

Well done to all the staff who are celebrating mile stone anniversaries with the company.

On behalf of myself and my fellow directors I would like to wish you and your families a happy Easter and hope you enjoy your well deserved break.

Chris Kilpatrick Managing Director



#### KCC opens in Dubai!







Maeve Cooney – Contracts Administrator Dublin
Deirdre Maye – Cork Office Administrator
Stephen Doak – Contracts Belfast
Brian Gillard – Service Engineer Dublin
James Caddis – Business Development Manager Dubai
Rolf Manuel – Branch Manager Dubai
Eric De Vos – Contracts Manager Dublin
Shane Flanagan – FPD Estimator Dublin
Dean Farrell – Apprentice Service Engineer Dublin
David Warmington – Service Engineer Belfast
Daryl Guthrie – Service Engineer Belfast
Ross Maher – Apprentice Metal Fabricator Dublin



### KCC wins the Deloitte "Best Managed Company 2015"



Congratulations to KCC on winning the Deloitte award for the Best Managed Company 2015 — this is our second year in a row to win this prestigious award!



### KCC Dublin – expansion to Contracts Division

We are delighted to welcome Maeve Cooney and wish her the very best of luck in her role as Contracts Administrator in Dublin. Maeve joined KCC under the JobBridge Scheme in March 2014.

A big welcome to Eric De Vos who joined KCC on the 16<sup>th</sup> of February 2015 as Contracts Manager. Eric has over 15 years experience in the industry, with extensive experience in glazing and sub-contracting companies. We wish Eric the best of luck in his new position.



Well done to Dan and Camillus Kilpatrick for partaking in Hell and Back and raising a fabulous €480.00 for their chosen charity Console, The National Suicide Charity, a charity that is very close to their hearts.





Look on the past with gratitude, the present with enthusiasm and look to the future with confidence



### Training & Education:

If any member of staff would like to identify a training course that they may be interested in, to enhance their working skill sets at KCC, please speak with your manager





Congratulations to....

- Niamh Barry, on obtaining her Post Graduate Diploma in Contract Law and Contract Administration in the Construction Industry.
- > Dan Kilpatrick, who is currently doing a Diploma in International Sales through The Sales Institute.
- > Suzi Santos, who is currently doing a Digital Marketing Course.
- David Lindopp and Michael Little on obtaining their G.A.I. Diploma's.



> Big congratulations to Suzi and her husband Colin on the birth of their baby daughter Maria.



- > We are delighted to welcome Samantha Moore & Debbie Shanahan in to their full time roles.
- > Congratulations to Ricky McClean and his fiancé Sara on their recent engagement.
- Wishing Darren Kelly the best of luck with his up and coming wedding this year.
- Congratulations to Alan Currie on the latest addition to his family with his new puppy Baxter.



- Congratulations to Gareth Watson on his marriage to Suzanne.
- Congratulations to Jim Cockroft on his latest canine addition to his family, Holly.
- Congratulations to Davy Donaghy on the birth of his baby daughter Abbie.
- Congratulations to Daryl Guthrie & Vicky on the birth of their baby son.
- Congratulations to Carl Harisson on his promotion to Service Engineer.
- Congratulations to Lesley Moore who celebrated 25 years of marriage on the 02 nd of March.
- Wishing the very best of luck to Damien Kearney who is leaving us in May to go travelling in Australia.
- ➤ We got our PSA licence in Access Control & CCTV, thanks to Niamh Barry & Darragh Smith for their work in obtaining that.



#### STAFF STORIES...

#### My time to date at KCC ME by Laarni Delos Santos....

I've been working at KCC ME since December 10, 2013 and I have been blessed enough to work with a great managers who cares about not only my development but also the development of the team. I am always given the opportunity to be listened to, in addition to my input being wanted and appreciated. My managers have entrusted me with various responsibilities, which translates into being trusted and having faith in my capabilities. KCC ME gave me the opportunity to focus on developing my strengths by allowing me to be engaged. It has given me the opportunity to have a positive impact on the work I do by having a sense of ownership of the tasks I carry. I feel that, I and my contribution to KCC ME is being appreciated and highly valued.

Laarni Delos Santos Contracts Manager KCC Qatar

#### Life in KCC according to Catherine Rice....!

Just over a month ago I celebrated my second anniversary with KCC Architectural. I know, hard to believe it is two years since I first set foot in the Dublin office for training and was introduced to a great bunch of people and a further two when I entered the Cork office, as the saying goes "time flies when you are having fun" – which has been true, most of the time!

Coming from a property background where I dealt with "snag lists" for New Homes I thought I would have no problem with the hardware "lingo", but I was wrong, I now know the correct names for all the fittings on a door, my favourite being "escutcheon". With a very Latin name like that I thought it would be something amazing, how disappointed was I when I discovered it was just a fancy name for something that covered a small hole!!

When I arrived in February 2013 we were just hitting the bottom of a recession so the office was probably a lot quieter than it was used to be back in the Celtic Tiger years but we have now turned a corner which is reflected in the number of staff. In the short time since I arrived my colleagues have increased from two to seven which is a big indication of how much busier the Cork office have gotten and in my humble opinion will only go from strength to strength.

I can see big things happening for KCC in Cork as the dedication and commitment from all staff members can only but make this branch a very successful one. I will miss the buzz and excitement of it all when I retire but I'll think fondly of my time here while I relax by the pool in my Villa on the Algarve, sipping my "Mai Tai" after playing a level par round of golf – well we can all dream, can't we?



### Manufacturing @ KCC



#### About the Fabrication Shop – by Camillus Kilpatrick ...

Under the leadership of Joe Kearney, the above fabricators in our fabrication shop will be very busy for the next 6 weeks. KCC Dublin has secured the Ulster Hospital project. This is a joint venture project between Grahams and Bam. KCC are supplying and installing £900k of Forster Glazing Systems comprising of double doors with side panels and screens, over 6 floors. This project is due to be completed by November 2015.

Running alongside this project, Joe and his team will also be dealing with the Grattan House project. This project is worth €470k and the main contractor is Sammon Group. Once again, KCC are supplying and installing Steel Doors, Forster Glazed Doors and Screens over 6 floors.



Ross Maher joined KCC on the 18<sup>th</sup> of August 2014 as an apprentice Metal Fabricator. When Ross joined he was on phase 5 of his apprenticeship. As and from the 20<sup>th</sup> of March this year Ross has successfully completed phase 6 of his training in DIT Bolton Street. We would like to take this opportunity to congratulate Ross and wish him every success in his 7<sup>th</sup> and final phase of his apprenticeship!

Dean Farrell joined KCC's Service Department on the 19<sup>th</sup> of January this year. Dean has been registered as an apprentice electrician. Dean is currently assisting all engineers on various works in relation to installation's and repairs.





#### Camillus & Damien's trip to Schuco Seminar by Camillus Kilpatrick.....

Both myself and Damien Barry attended the Jansen Steel Systems Fabricator Seminar. This was held at Jansen AG, Oberriet, Switzerland. Situated 2 hours from Zurich, Oberriet, with a population of approximately 8,500, is the largest of 5 towns that join together to make the canton or community of St. Gallen in Switzerland. It is in the heart of the Rhine Valley, at the foothills of The Alps. The area has several tourist attractions such as a former Imperial Palace at Kriessern, many spectacular churches such as St. Karl Borromaus, the 9<sup>th</sup> Century chapel in Montlingen and the ruins of Blatten Castle, which was one of the few cave castles to have existed in Europe.

Oberriet boasts one of the oldest archaeological sites in the Rhine Valley. This discovery was made in a landfill under Kobel, Oberriet, in the spring of 2011. This is one of the most important referenced archaeological sites of the Rhine Valley, which represents 10,000 years of settlement, shortly after The Ice Age. The Kobelwald Crystal Caves are also located close to Oberriet. It is one of the most attractive caves in Switzerland. According to local lore, the cave was discovered by a hunter in 1682. It was mentioned in literature as early as 1702. Today the Kobelwald Crystal Cave draws thousands of visitors each year. The caves offer a fantastic atmosphere with the crystals, stalactites, stalagmites, the rushing water and the impressive lighting. The Area is also full of many beautiful lakes, nature reserves and mountain hikes.

As well as being the centre of operations for Jansen Schuco, the other main industry here is agriculture; with the boom after the Second World War, the town gradually developed in to an industrial site.

Unfortunately, the course was so intense over the 2 days so we did not get to see any of the above. The course took us through the following:

- Overview of the Jansen Steel Systems from cutting to finishing, with many demonstrations over the 2 days
- Machining and assembly, hand tools, jigs and fittings, fabrications, glazing and ironmongery installation
- Latest innovations and ongoing developments
- Visit to the Showrooms and Jansen Factory Tour (this was the highlight)

I would recommend that KCC send 2 people each year on this course.

A very enjoyable trip!

Regards,

Camillus



### **KCC Prestigious Projects**

#### **KCC Belfast**

- Queens University Lynn Library
- Victoria Primary School
- City Quays
- > DCU
- ➤ Lisbreen House, Belfast
- ➤ Lagan Valley Hospital

#### **KCC Cork**

- Apple
- UCC Gateway & Assert Buildings
- ➤ Killarney Mental Health Unit
- Cork University Hospital
- Merck Millipore
- Kerry General Hospital



#### **KCC Dublin**

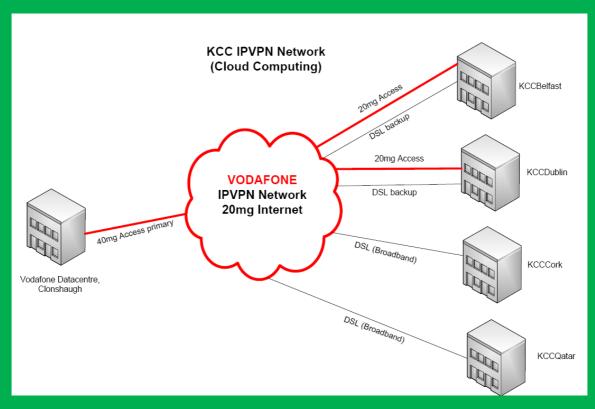
- Ulster Hospital
- National Gallery
- Grattan Court
- ➤ NUIG (CRF TRF)
- Dawson Hotel
- Seven Oaks Hotel

#### **KCC Qatar**

- Kempinski Hotel
- ➤ Abraj Quartier AQ1, AQ2
- > Al Saad Stadium
- Primary Healthcare Corporation
- Qatar Federation for Equestrian Building Services
- ➤ Al Meera Convenience Chain Stores



### IT News - KCC Going to the Cloud! – by Margo O Connor



Over the next number of months the KCC Servers and Systems will be migrating to the Cloud.

This is a very large project that will affect everyone that works in KCC for the better, with improved connections and systems. The Cloud Project is being carried out in conjunction with PFH (our current IT support company) and Vodafone (for the connectivity).

At the end of the Project all KCC Servers and systems will reside in the Vodafone Data Centre (located in Clonshaugh in Dublin) and all offices will connect directly into this centre using the new connections.

#### Changes to systems

- 1. All older PCs will be replaced.
- 2. For E-mail and Office Products (Word/Excel/Powerpoint) KCC will be moving to Office 365 (the latest version of the Microsoft Office Products).
- 3. For Sage KCC will be moving to Sage 1000 (more Windows look and feel to all screens in this version).
- 4. Everyone will be accessing the systems via a Remote Desktop connection (similar look and feel of current Citrix connection but faster) and in order to access this you will only need an Internet connection which means that everyone will experience the same connection whether you are in the Office, working from Home or on the road.

The Sage system will be moving to Sage 1000, this will involve a new set-up of the KCC business to work on the new Sage 1000 so if there are any changes or improvements in the way that KCC use Sage that you wish to have included then please feel free to contact me over the next few months.

As the project progresses full training will be given in all areas, the plan will be to have people trained as 'super users' on the new setup and they will then in turn train other people in the departments.

At the end of the Project KCC will be running on the latest technology and connections with improved systems and processes.





### New York Baked Cheesecake by Debbie Shanahan

#### Ingredients

For the crust



#### 85g butter melted, plus extra for tin

140q digestive biscuits, made into fine crumbs

1 tbsp sugar, granulated or golden caster

For the cheesecake filling

3 x 300q/110z pack Philadelphia cheese, or other full-fat soft cheese

250g golden caster sugar

3 tbsp plain flour

1½ tsp vanilla extract

finely grated zest of 1 lemon (about 2 tsp)

1½ tsp lemon juice

3 large eggs, plus 1 yolk

284ml carton soured cream

#### For the soured cream topping

142ml carton soured cream

1 tbsp golden caster sugar

2 tsp lemon juice

#### Method

Position an oven shelf in the middle of the oven. Preheat the oven to fan 16oC/conventional 18oC/gas 4. Line the base of a 23cm spring form cake tin with parchment paper. For the crust, melt the butter in a medium pan. Stir in the biscuit crumbs and sugar so the mixture is evenly moistened. Press the mixture into the bottom of the pan and bake for 10 minutes. Cool on a wire rack while preparing the filling.

For the filling, increase the oven temperature to fan 200C/conventional 240C/gas 9. In a table top mixer fitted with the paddle attachment, beat the soft cheese at medium-low speed until creamy, about 2 minutes. With the mixer on low, gradually add the sugar, then the flour and a pinch of salt, scraping down the sides of the bowl and the paddle twice.

Swap the paddle attachment for the whisk. Continue by adding the vanilla, lemon zest and juice. Whisk in the eggs and yolk, one at a time, scraping the bowl and whisk at least twice. Stir the 284ml carton of soured cream until smooth, then measure 200ml/7fl oz (just over 3/4 of the carton). Continue on low speed as you add the measured soured cream (reserve the rest). Whisk to blend, but don't over-beat. The batter should be smooth, light and somewhat airy.

Brush the sides of the spring form tin with melted butter and put on a baking sheet. Pour in the filling - if there are any lumps, sink them using a knife - the top should be as smooth as possible. Bake for 10 minutes. Reduce oven temperature to fan 90C/conventional 110C/gas 1/4 and bake for 25 minutes more. If you gently shake the tin, the filling should have a slight wobble. Turn off the oven and open the oven door for a cheesecake that's creamy in the centre, or leave it closed if you prefer a drier texture. Let cool in the oven for 2 hours. The cheesecake may get a slight crack on top as it cools.

Combine the reserved soured cream with the 142ml carton, the sugar and lemon juice for the topping. Spread over the cheesecake right to the edges. Cover loosely with foil and refrigerate for at least 8 hours or overnight.

Run a round-bladed knife around the sides of the tin to loosen any stuck edges. Unlock the side, slide the cheesecake off the bottom of the tin onto a plate, then slide the parchment paper out from underneath.







Well done to Davy Donaghy, Neil McSherry, Gareth Watson, Ricky McClean, & Daryl Guthrie on raising £405.00 in aid of Movember.

The Movember Foundation challenges men to grow moustaches during Movember (formerly known as November), to spark conversation and raise vital funds for it's men's health programs. To date 4 million moustaches have been grown worldwide!







A table quiz in the aid of Dogs in Distress is being held on Friday evening the 17<sup>th</sup> of April in Scholars Pub, Firhouse.

Doors open at 7.30pm and quiz commences at 8.00pm sharp.

Tickets are €10.00 per person, 4 to a team.

Fantastic raffle prizes to be won on the night.

Registered Charity no: CHY 16481

(Bernie is a volunteer with this charity)





Guess the amount of sweets in the jar from the photo below! The person who guesses the closest number of sweets wins the jar of sweets. Please email your answer to Bernie at <a href="mailto:bernie.courtney@kccarchitectural.com">bernie.courtney@kccarchitectural.com</a> before 4pm on Monday – Good Luck!!









There will be an Easter Egg raffle held in each branch on Thursday the 2<sup>nd</sup> of April. The names of all employees in each branch will be placed in the hat and the name drawn wins the fabulous Easter Egg!









### KCC and BIM by Niamh Barry

"Building Information Modelling (BIM) is a digital representation of physical and functional characteristics of a facility. A BIM is a shared knowledge resource for information about a facility forming a reliable basis for decisions during its life-cycle; defined as existing from earliest conception to demolition"

US National Building Information Model Standard Project Committee, 2014

Building Information Modelling or BIM is the future of how buildings are going to be will be specified and constructed. It will change how buildings, infrastructure, and utilities are planned, designed, built, and managed.

Instead of Autocad drawings (2d line drawing), separate schedules, data specification sheets, certification, etc. projects will be designed in a programme called Revit. BIM models are inserted using Revit at the early design stage of a project. A BIM model is a intelligent 3D virtual of an actual component in real-time and can be inserted with click of a button. It contains the manufacturer's details, the exact size of the product and contains information like materials, finishes, specification, technical capabilities, references for certification, compliance to standards, cost etc. The end user can produce detailed documentation such as a door schedule, ironmongery schedule, an operation and maintenance manual, even a bill of quantities based on the information contained within the BIM model.

It allows a manufacturers product to be specified early in the design process and opens you up to a wider audience. It makes you easier to do business with. You are helping designers meet the requirements of a project. Bottom line – you win more business.

It is also worth bearing in mind that all of this information is stored and should any further work be done or anything needing replacing or on-going maintenance required, the manufacturer's details are there. This improves the chance of a service and maintenance contract in the future and improves a manufacturer's chances of being specified should there be a refurbishment or extension to an existing building / facility.

This whole process is in the early stages of being implemented by Architectural practices and manufactures in Ireland. In the UK all Government Projects must be completed using BIM by 2016. Due to the cascading effect of standards in the UK filtering into Ireland it is only a matter of time before this will be required of designers and manufacturers here. KCC want to be ahead of the game and more importantly of our competitors. Over the last few months KCC have been active in pursuing this. We decided to outsource the work that would be necessary to make KCC BIM compliant. We tendered to several companies and are pleased to say a decision was made in early March this year. KCC are aiming to be fully BIM compliant by March 2016. Work is on-going in this with a live project at the moment.

This project is being led by Paul Kavanagh, Alan Currie, Niamh Barry and Ruadhan Mannion. If you have any questions please feel free to ask.





A big thank you to everyone who contributed towards this edition of our KCC newsletter!

